Wharfedale Technologies Inc.

**SAP Cloud Support on
Amazon Web Services (AWS)**

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Chief Executive Officer
Wharfedale Technologies Inc.**

WFT Introduction

- ❖ Founded in 2000
  - ❖ Senior Managers & Partners from Deloitte, IBM Global Services, UNISYS and EMC
- ❖ Headquartered in Princeton, NJ
- ❖ Who is WFT?
  - ❖ Leaders in SAP Solutions on AWS Cloud and SAP Solution Partner
- ❖ How do we do it?
  - ❖ Help Run SAP Applications on AWS / SAP Virtualization & Hybrid Cloud
- ❖ What do we do?
  - ❖ SAP Cloud Services (Private, Public and Hybrid)
  - ❖ SAP Virtualization Services
  - ❖ SAP Infrastructure HA / DR Services
  - ❖ SAP Cloud Migration Services (SAP Certified OSDB Methodology)
  - ❖ SAP Advanced Sizing on Cloud
  - ❖ SAP Managed Services Cloud Audit

WFT SAP Cloud initiative

WFT Sample Customer List

WFT Client List

GRAINGER	CEMEX	GLAXO SMITH KLINE
STATE OF FLORIDA (DOR)	AMB PROPERTIES	MILLIKEN
GENERAL ATOMIC	WEST PHARMA	BENTLEY SYSTEMS
ISI MAARS	COMMERCIAL METALS (CMC)	NEWYORK LIFE
NASA (Huntsville, AL)	BARNES & NOBLE	DISNEY
WORLD BANK	CABLE & WIRELESS	PEPBOYS
MERILL LYNCH	ADP (Automatic Data Processing)	AMERICAN STANDARD
STARMEDIA	B A S F	PSE &G
BROTHER INTERNATIONAL	NATIONAL STARCH	BOEHRINGER INGELHEIM
NIKE / LOCKHEED MARTIN	ROCKWELL COLLINS	BBRAUN MCGAW
EQUATE PETROCHEMICALS	UNION CARBIDE	ARAMCO
CLOROX	WYETH PHARMACEUTICALS	ROHM & HAAS
NATIONAL SEMICONDUCTOR	ASTRA ZENECA	VERISIGN
U.S. POSTAL SERVICES	TRITON	D.C. SUPERIOR COURT
VASTERA	TOWERS PERRIN	MARRIOT
JP MORGAN / CHASE	PFIZER	COMPUTER HORIZON
RUSS BERRIE	U P S	BRISTOL MYERS & SQUIBB
JOHNSON & JOHNSON	AVENTIS PHAMACEUTICALS	LEHMAN BROTHERS
BLOOMBERG	CITIGROUP	SACRAMENTO MUNICIPALITY
NEUSTAR	WHITEHALL ROBBINS	INTEL
CALLAWAY	U.S. BANCORP	BLUECROSS / BLUESHIELD
CENTER FOR DISCEASE CONTROL	COMMERCE BANK	GSA
JETBLUE	SIEMENS	TIAA-CREF
PACIFIC CORP (Portland)	NESTLE	TALK AMERICA
GRAINGER	SONY	HSBC
NORTHROP GRUMMAN	BLACK & DECKER	LOREAL

First SAP Cloud Services Partner

Roadmap / Strategy
Partner for

SAP Cloud Services

CERTIFICATE

SAP-Certified Provider of
Cloud Services

Certification Audit
SAP-certified provider
of cloud services

for

USA

SAP AG HEREBY CONFIRMS THAT THE PARTNER

Wharfedale Technologies Inc.

HAS SUCCESSFULLY PASSED THE TECHNICAL
CERTIFICATION AUDIT:

SAP-Certified in Cloud Services

The provider offers consulting services to design and build cloud solutions for SAP applications.

The audit has been performed on13[th] August 2010 in

2850 Brunswick Pike

Lawrenceville, NJ 08648, USA.

The certification will be valid until September 2012.

Walldorf, 13th October 2010
Michael Ressemann
VP Outsourcing Services
SAP AG, Outsourcing & On Demand GTM

Walldorf, 13th October 2010
Carsten Luntz
Auditor
SAP AG, Outsourcing & On Demand GTM

THE BEST-RUN BUSINESSES RUN SAP

SAP Catalog Template

WFT/AWS Customer can use the SAP Template to create SAP Instances in minutes.

SAP APO 3.0A
SAP APO 3.1

SAP SCM 4.0
SAP SCM 4.1
SAP SCM 5.0
SAP SCM 5.1
SAP SCM 7.0

SAP BW 2.0B
SAP BW 2.1C
SAP BW 3.0A
SAP BW 3.0B
SAP BW Content 3.1
SAP BW 3.5
SAP BW 7.0
SAP BW 7.01
SAP BW 7.10

SAP CRM 2.0B SR2
SAP CRM 2.0C SR1
SAP CRM 3.0 SR1
SAP CRM 3.1
SAP CRM 4.0
SAP CRM 5.0
SAP CRM 5.1
SAP CRM 6.0
SAP CRM 7.0

SAP Solution Manager 3.0
SAP Solution Manager 3.1
SAP Solution Manager 7.01

SAP BBP 2.0B SR2
SAP BBP 2.0C SR1
SAP EBP 3.0
SAP EBP 3.5
SAP EBP 4.0
SAP SRM 2.0
SAP SRM 3.0
SAP SRM 4.0
SAP SRM 5.0
SAP SRM 6.0
SAP SRM 7.0

SAP R/3 3.1I SR1
SAP R/3 4.0B SR1
SAP R/3 4.5B
SAP R/3 4.6B
SAP R/3 4.6C SR2
SAP R/3 Enterprise 47X110 SR1
SAP R/3 Enterprise 47X200
SAP ECC 5.0
SAP ECC 6.0
SAP Business Suite 7

SAP WEB AS 6.10
SAP WEB AS 6.20
SAP WEB AS 6.30
SAP WEB AS 6.40
SAP NetWeaver 04 / 7.0
SAP NetWeaver 04S / 7.1
SAP EP 6.0
SAP PI 3.0
SAP PI 7.1

AWS SAP 3 Support Models

Standard Support

* SAP Monitoring
* SAP Database Monitoring
* Operating System Monitoring

Advanced Support

* SAP Support Packages Application
* S-Note Application (SAP Note)
* SAP Client Administration
* SAP User and Security Administration
* SAP Change Management (transport management)
* Output Management (SAP Printer Management)
* Problem resolution and troubleshooting
* SAP parameters tuning
* Application of OS and Database patches
* SAP Kernel upgrades

Premium Support

* Database refresh / System Copies
* Database Administration like creating table space/extending table space
* SAP version Upgrades which includes EHP's (Enhancement packs)
* Database Version Upgrades
* Operating System Version Upgrades
* SAP Archiving
* Database reorganization
* SAP OSDB Migrations
* SAP Unicode Conversions
* SAP Installations (SAP Application Server, SAP Central Instance, Database Instance)
* Critical Problem resolution and troubleshooting
* Expert advice for Architecture, Disaster Reco
Planning, Hardware Sizing and more

AWS SAP Assessment & Proof of Concept Services

AWS SAP Assessment Services

* Review Customer existing SAP Landscape
* Provide different options on Cloud Delivery Models based on the requirements
* Migration Strategy for minimal downtime
* Proof of Concept and Testing
* Roadmap for SAP Cloud Migration to AWS with Minimal Downtime
* Educate customer on changes in Process & Procedure with NON-PROD running on AWS
* Evaluate customer compliance and security requirements running SAP on Cloud
* Total Cost of Ownership (TCO) and Return on Investment (ROI) benefit analysis.

SAP Proof of Concept with AWS

* Proof of Concept with Customer Data (Linux or Windows with Oracle, DB2 or SQL Server)
  * Overview
  * Challenges
  * AWS Approach
  * Measurable Outcomes
* OSDB Migrations
  * Unix to Linux Migration (ORACLE or DB2)
  * Unix to Windows Migration (SQL, ORACLE or DB2)
* SAP Cloud Assessment on AWS (Linux or Windows)
  * Compelling Reasons for Customer to Change
  * Implementation Services

WFTCloud.com SAP AWS Portal

1-888-533-3113   Chat   Login

WFT Cloud

Home   SAP Modules   Pricing   FAQ   About us   Support   **Sign up**

✓ Like   **Ganesh Radhakrishnan** and 5 others like this.

Wow !!! SAP Access !!! .02 Cents an hour Unbelievable !!!

GET SAP SERVER PROVISIONED IN JUST MINUTES

Time   Money   Quality

SAP On Cloud

SAP ON WFTCLOUD.COM

0:02 / 1:36   360p   You Tube

Cloud Pricing

SAP Module	Release	Type of System	Cost*	Support	
SAP ERP	6.0 EhP4	IDES- Shared	$0.50/Day	✓	Go ›
SAP SEM-BW	6.0 / 7.0	IDES- Shared	$0.50/Day	✓	Go ›
SAP CRM	7.0 / NW7.01	IDES- Shared	$0.50/Day	✓	Go ›
SAP Enterprise Portal	7.3	Shared	$0.50/Day	✓	Go ›
SAP ERP	6.0 EhP4	IDES - Dedicated	$0.28/Hour	✓	
SAP SEM-BW	6.0 / 7.0	IDES - Dedicated	$0.28/Hour		
SAP CRM	7.0 / NW7.01	IDES - Dedicated	$0.28/Hour		

WFTCloud.com SAP AWS Portal

* SAP Landscape provisioned in minutes on AWS Platform
* SAP Customer Landscape seamless migration to AWS Platform
* Act as conduit between SAP Active Global Support (AGS) and Amazon Web Services (AWS)

* AWS SAP First Line of Support :-
  * START/STOP SAP on AWS Cloud
  * Performance Tuning on AWS Cloud
  * Advanced Sizing to migrate customer SAP landscape
  * Cloud storage design to gain maximum performance
  * SAP Adaptive Methodology Implementation on Cloud
  * SAP Backup/Recovery and DR Requirement

* SAP Standard support (Basis) included as default
* Launched June 1st and enormous traction
* SAP Dedicated 5 customers signed up
* SAP Shared Users 20+ already signed up

WFT Unique Experience

* **... Architected and deployed SAP on Cloud**
  * ... We have deployed Proof of Concept for Enterprise SAP customers (Applied Materials, Columbia Sportswear, Westcon, CSC, Momentive)
* **... Push Button Disaster Recovery**
  * ... We have Deployed Push Button D/R for GRAINGER between Chicago Niles & Kansas City (700 Miles) running SAP 4.7 Enterprise
* **... Deployed SAP Disaster Recovery**
  * ... At Cemex, PWC, CMC, RohmHaas, Ashland, Merrill Lynch, GSK, Disney, Nike, Aventis, Nestle, World Bank ....
* **... First Virtualization of SAP Production Landscape**
  * ... At Church & Dwight we virtualized the complete SAP Production Landscape which was one of SAP Reference Account.
* **.... Deployed Continental / Metropolitian Clusters**
  * ... At DHL → SFO to Denver to MALAYSIA

WFT Service Portfolio

Cloud Services
- Cloud Design / Roadmap service
- Cloud Implementation / Support service
- Cloud management service

SAP Virtualization
- SAP Virtualization Assessment   TCO/ROI Analysis
- SAP Landscape Design   SAP on UCS design
- SAP Performance Assessment   SAP Adaptive Controller Implementation

SAP DR Services
- SAP Push Button Disaster Recovery
- SAP Technical Business Impact Analysis
- SAP Disaster Recovery with Re-Purposing

SAP Backup Recovery
- SAP Backup integration
- SAP Backup with De-duplication

SAP HA Services
- SAP Replicated Enqueue with High Availability
- SAP Integration with VCS, HACMP, MC Service Guard, MSCS, vmware HA

Infrastructure Services
- SAP Landscape Optimization   SAP Data layout
- SAP Automated system copy   SAP Landscape Replication
- SAP Performance Assessment   SAP Network Optimization with Cisco

Managed Services
- SAP 3rd EYE

http://www.wftcloud.com

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